

# ESG Footprint of Insurers

October 2022

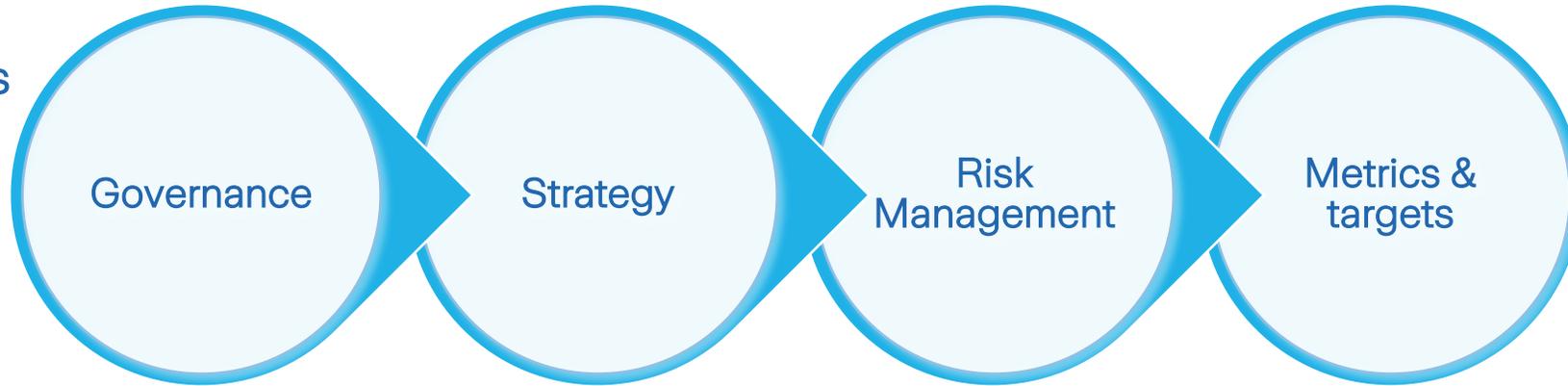
Gabrielle Durisch – Global Head of Sustainability  
Commercial Insurance and Group Underwriting, Zurich  
Insurance Group



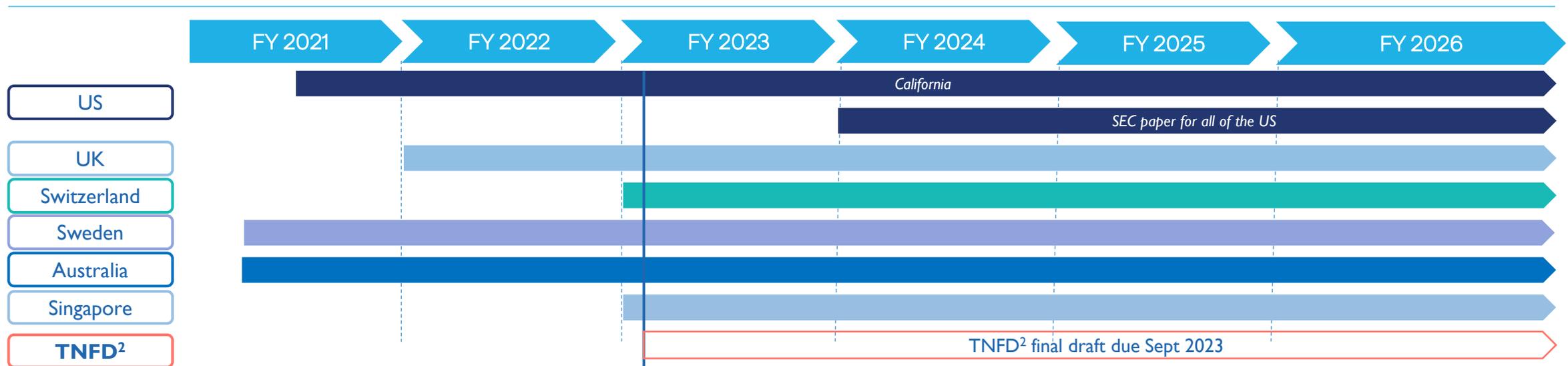
# Changing governance of ESG landscape

Strong ESG governance as well as double materiality are key considerations for insurers

Core recommendations of TCFD<sup>1</sup>



## TCFD<sup>1</sup> adoption rates across markets (indicative only and not exhaustive)

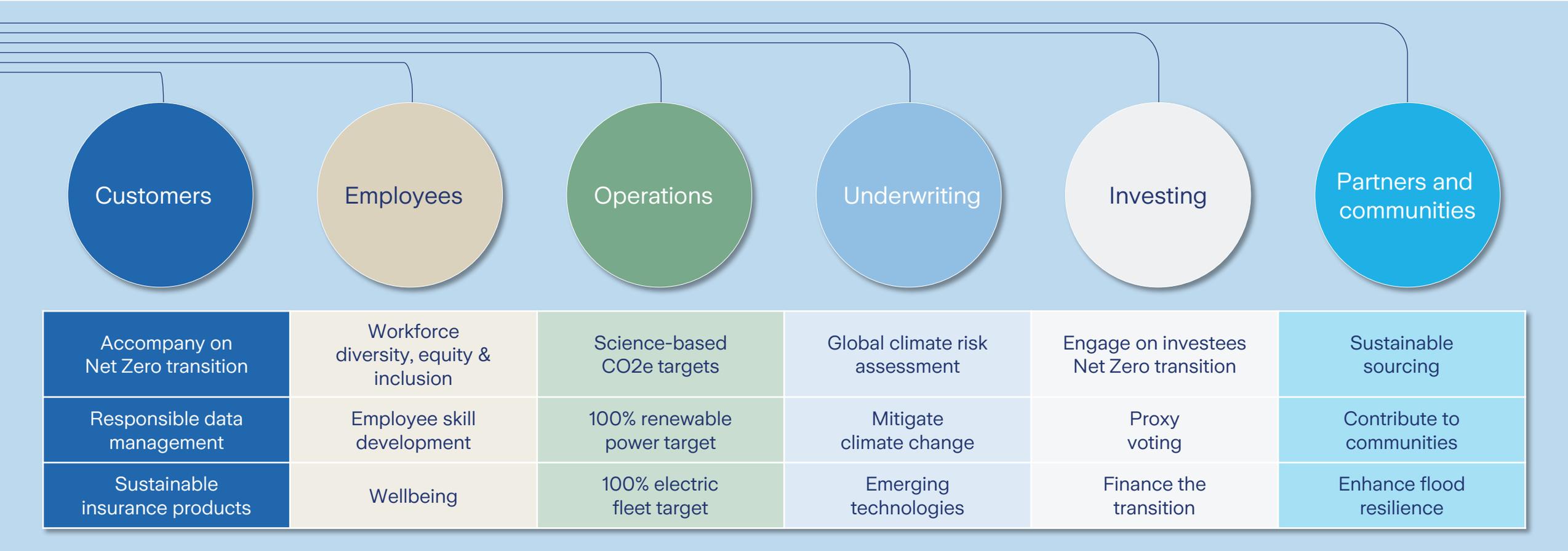


1 TCFD: Taskforce for climate related financial disclosure

2. TNFD: Taskforce for nature related financial disclosure

# Focus on reporting impacts across the insurance value chain

Example: At Zurich ESG is embedded in the way we run our business and continues to rapidly evolve



# Underwriting frameworks should ensure awareness and mitigation of key ESG concerns

Example: Zurich's sustainability referral process in underwriting

Escalation process supports the increased focus sustainability risks across lines of business



Sustainability desk

Provide guidance on process, individual sustainability risks and support above country escalations

Sustainability advisory team



Local underwriter



Country Chief Underwriting Officer



Group Chief Underwriting Officer



Commercial Insurance CEO & Regional CEO

# Example: TCFD reporting as part of Zurich's Annual Report

Figure 15:  
Potential climate change-related impacts to our underwriting portfolio under NAA and early-action scenarios with strategically aligned responses<sup>1</sup>

Sector	Line of business	Portfolio weight	Demand impacts		Loss impacts		Responses
			No additional action	Early-action	No additional action	Early-action	
All sectors	Retail and commercial motor	Dark Blue	Light Blue	Light Blue	Light Blue	Light Blue	Monitor loss trends associated with electric vehicles to reflect appropriately in pricing. Optimize claims network for emerging technology.
All sectors	Property	Dark Blue	Light Blue	Light Blue	Dark Blue	Dark Blue	Continue best-in-class CAT modelling, accumulation management and continued development of Zurich Resilience Solutions. Reshape portfolios in case of NAA.
Construction	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Optimize expected growth in construction by continuing to balance risk across the portfolio and understanding risks associated with changing construction methods.
Financial services	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Deepen ESG review as part of the underwriting process within Financial Lines, with a focus on customers' climate-related reporting.
Agriculture	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Continued investment in models developing insights at commodity, product and country level to support adjusting mix. Assess potential growth in private products.
Heavy industry and mining	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Leverage carbon capture and storage and energy knowledge for customers developing own solutions. Explore customer activities around transition to understand growth opportunities.
Fossil fuels	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Understand customers' transition plans and how Zurich can support. Increased risk engineering focus on maintenance of facilities that may be in run-off.
Power	-	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue	Grow market share in renewables to maximize growth above that modelled. Continue to build on existing specialist knowledge to manage risk.
All sectors	Life protection	Dark Blue	Light Blue	Light Blue	Light Blue	Light Blue	Focus on commercial sales to sectors with high growth, offer innovative life products with proactive measures and continuously monitor factors affecting vulnerability to climate.

- More information on Zurich's climate risk assessment can be found in the Integrated Sustainability Disclosure (ISD) which forms part of the annual report

# Expectations and actions under the Net Zero Insurance commitment



By signing up to the Net Zero Insurance Alliance (NZIA) insurers are demonstrating their commitments to net zero in underwriting by 2050

What?

End 2022  
Associated emissions methodology developed and agreed

Expected mid 2023  
Set CO<sub>2</sub>e & engagement targets

Expected 2025-2030  
Delivery of first interim target

How?

Baseline

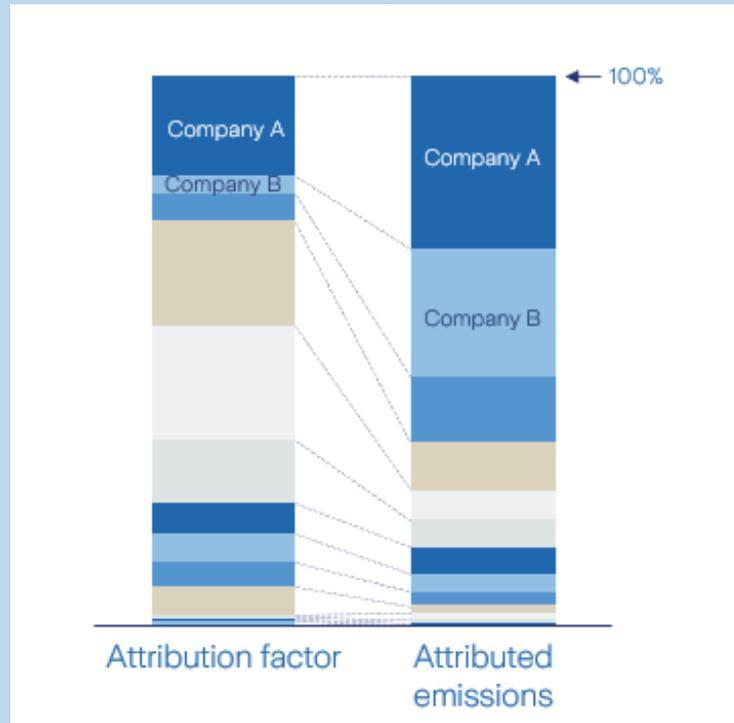
Business monitoring

Balance

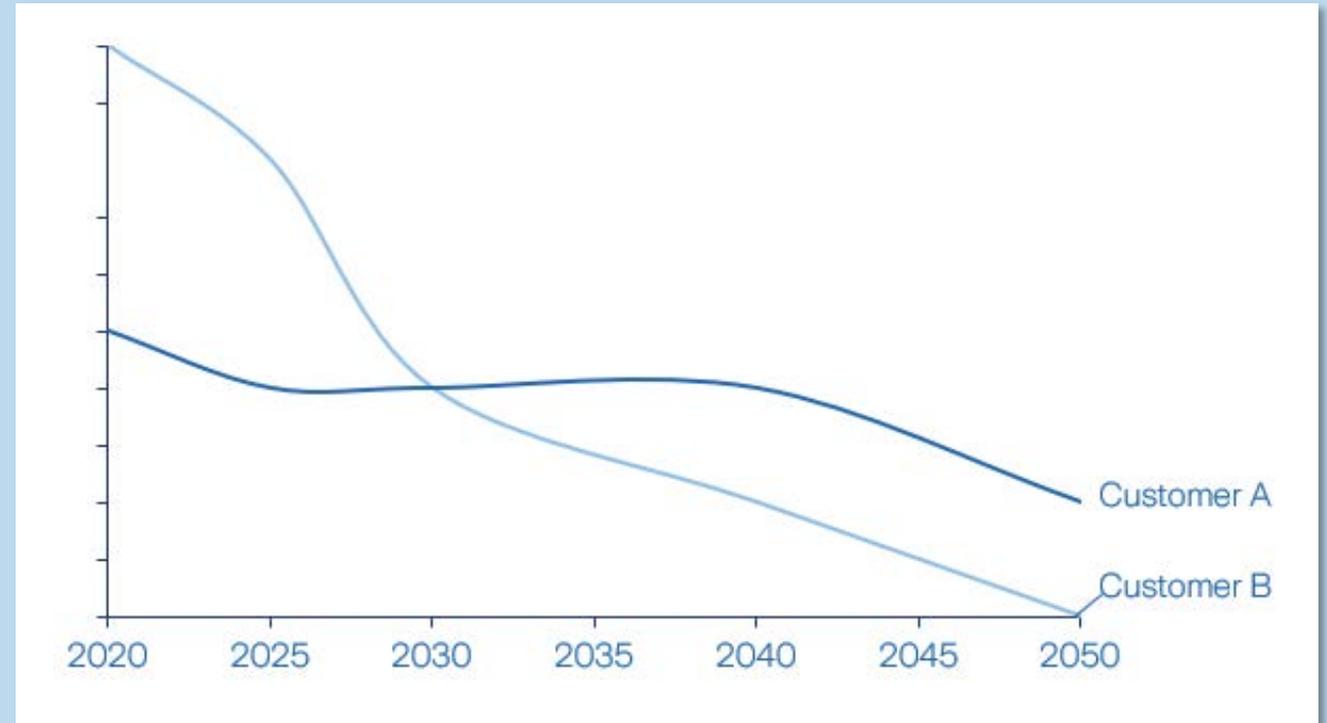
# How does portfolio mix impact transition pathway of underwriting?

The complexity of different regional and industry mix of insurers should not be underestimated, nor consideration to the size of customers and availability of data.

## Emissions attributed to underwriting portfolio<sup>1</sup>



## Emissions reduction over time<sup>1</sup>



Thank you

